



**KL/SEC/2024-25/76**

**Date: 12<sup>th</sup> February, 2025**

To,  
The Manager- Listing  
National Stock Exchange of India Limited,  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (E), Mumbai-400 051  
**NSE Symbol: KAMDHENU**

To,  
The Manager- Listing  
BSE Limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai- 400 001  
**BSE Scrip Code: 532741**

**Sub: Press Release-Financial Highlights for Q3 & 9M FY25.**

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release of the Kamdhenu Limited ("the Company") regarding performance of the Company for the quarter and nine months period ended on 31<sup>st</sup> December, 2024.

We request you to kindly take the same on records.

Thanking you,  
Yours faithfully,

**For Kamdhenu Limited**

**Khem Chand,  
Company Secretary & Compliance Officer**

Encl: As above



# KAMDHENU LIMITED

## Q3 & 9M FY25 FINANCIAL HIGHLIGHTS

12<sup>th</sup> February 2025, Gurugram

Kamdhenu Limited, India's largest manufacturer and seller of branded TMT Bars, in the retail segment, has declared its Unaudited Financial Results for the quarter and nine months ended 31<sup>st</sup> December 2024

Particulars (Rs. Crs.)	Q3 FY25	Q3 FY24	Y-o-Y
Revenue from Operations	175.0	155.0	13%
Profit Before Tax	16.9	15.0	13%
Profit After Tax	12.5	11.1	12%

Particulars (Rs. Crs.)	Q3 FY25	Q3 FY24	Y-o-Y
Revenue from Own Facilities	141.3	122.6	15%
Volume from Own Facilities ("000" MT)	28.3	24.2	17%
Revenue from Royalty Income	33.4	32.0	4%
Franchise Volumes (In Lakh MT)	8.9	7.9	12%

### Commenting on the results, Mr. Satish Kumar Agarwal, Chairman & Managing Director said:

"We are pleased to report a sustained growth trajectory, Despite the implementation of the GRAP Framework in Delhi NCR region which restricts construction activity our revenue witnessed a growth of 13% year on year and stood at Rs. 175 crores. This growth has been driven by robust volume expansion from our own manufacturing facilities, which saw a 17% year-on-year growth. Profit Before Tax (PBT) stood at Rs. 17 crores, reflecting a 13% year-on-year growth, while Profit After Tax (PAT) reached Rs. 13 crores, growing by 12% year-on-year. These results align with our strategic focus on profitable growth and maintaining strong margin discipline, underscoring our commitment to delivering consistent value to our stakeholders.

Our brand's reputation for offering safe, trustworthy, and reliable products is a key factor that attracts more franchisees to partner with us. This trust and credibility have been the driving force behind the consistent growth in royalty income, which stood at Rs. 33 Crores. However, royalty income growth stood at 4% during the quarter due to a short-term downfall in one time royalty income. We are confident that the rate of new franchisee additions will normalize going forward. Franchisees are drawn to our proven business model, which emphasizes capital efficiency and operational excellence, enabling them to achieve significantly higher ASPs compared to unbranded sales.

The demand for branded TMT bars in India is poised for strong growth, fueled by infrastructure development, urbanization, and government initiatives such as Smart Cities and affordable housing, as highlighted in the Union Budget 2025. Stricter construction norms and increasing consumer awareness about the importance of high-quality, certified materials are driving builders toward branded TMT bars for their superior strength and reliability. With a 20% market share in the organized retail TMT bar segment, we are well-positioned to expand our presence further. As India prioritizes sustainable and resilient infrastructure, branded TMT bars will play a critical role, enabling us to capitalize on this growing demand in the years to come.

Given our robust brand and strong presence across key regions, supported by a large and well-established franchisee network, our commitment to excellence and quality remains critical to our operations. We aspire to double our sales within the next 4-5 years, leveraging the combined strength of our franchise partners and in-house manufacturing capabilities to drive sustainable growth in the year to come"



## **About Kamdhenu Limited**

Kamdhenu Limited was founded in 1994 with a vision to provide Best Quality TMT Bars at Best Price. Today, led by Mr. Satish Kumar Agarwal, the company is the market leader in branded TMT Bars and 'Kamdhenu TMT Bar' is the largest selling TMT Bar in India, in the retail segment with brand sales turnover of ~Rs. 21,201 crores in FY24. Kamdhenu follows franchisee business model to bring more transparency and dynamism to the operations of the company. Kamdhenu has committed chain of over 8,500 dealers and distributors in India. Kamdhenu being TMT expert has also launched Kamdhenu PAS10000 Steel for highly seismic zones and Kamdhenu Nxt TMT Bar, next generation interlock steel which is also earthquake resistant. It has been conferred with URS – Asia One Awards 2022-23, Icon of Trust – The Extraordinaire Brand 2020-22 India Power Brand 2016 & 2019-20, Asia's Most Promising Brand – 2016, World's Best Brand 2015 and 2017-18 among Asia & GCC. Kamdhenu Ltd. a ISO 9001:2015 and 'Great Place to Work' certified company, is listed on NSE & BSE.

**For further information, please contact**

### **Company : Kamdhenu Limited**



CIN: L27101HR1994PLC092205

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### **Investor Relations : Strategic Growth Advisors**

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### **Safe Harbor**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.